Habib Rice Products Ind. Corporate Briefing Session (CBS)

FY 2022-23

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Agenda

- Company Profile
- Strategic / Operational Developments
- Financial Highlights
- Questions & Answers



Company Profile

- Habib Rice Products Limited (HRPL) is a public company limited by shares, incorporated in Pakistan on July 10, 1980.
- HRPL is listed on the Pakistan Stock Exchange.
- HRPL is engaged in the production of rice derives products and proteins.
- HRPL is pioneer of conversion of rice into Glucose, Sorbitol, Dextrose, Maltodextrin, High Fructose and Rice Protein
- The registered office of HRP is situated at 2nd Floor, UBL Building, I.I Chundrigar Road, Karachi, Sindh.
- Administrative Offices & Factory of HRPL are situated at Hub, District Lasbella, Balochistan



Board of Directors

| Non-Executive Director | |
|----------------------------|-------------------------|
| Mr. Gaffar A. Habib | Chairman |
| Dr. Howard J. Synenberg | Independent Director |
| Mr. Adil Ahmed Chapra | Independent Director |
| Mr. Asad R. Premjee | Independent Director |
| Ms. Fatemah G. Habib | Female Director |
| Dr. Salma Habib | Female Director |
| Executive Directors | |
| Mr. Owais G. Habib | Chief Executive Officer |
| Mr. Tufail Y. Habib | Executive Director |

Board Committees

Audit Committee

| | Designation | |
|----------------------|-------------|--|
| Mr. Gaffar A. Habib | Member | |
| Ms. Fatemah G. Habib | Member | |
| Dr. Salma Habib | Member | |
| Mr. Asad R. Premjee | Chairman | |

HR & Remuneration Committee

| | Designation | |
|-----------------------|-------------|--|
| Mr. Adil Ahmed Chapra | Chairman | |
| Mr. Tufail Y. Habib | Member | |
| Ms. Fatemah G. Habib | Member | |
| Dr. Salma Habib | Member | |



ISO & Other Certifications





Food Safety System Certification 22000











ISO 9001: HACCP ISO 22000



Products of Company





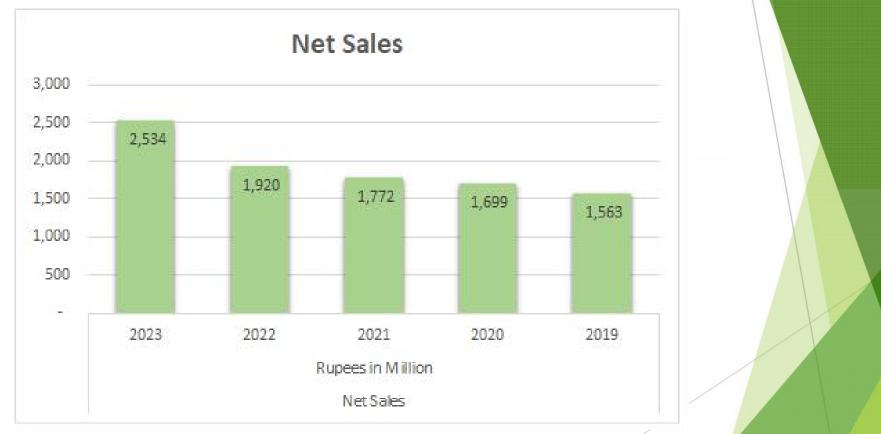
Habib Rice Products Ind. Strategic / Operational Development

Strategic / Operational Development

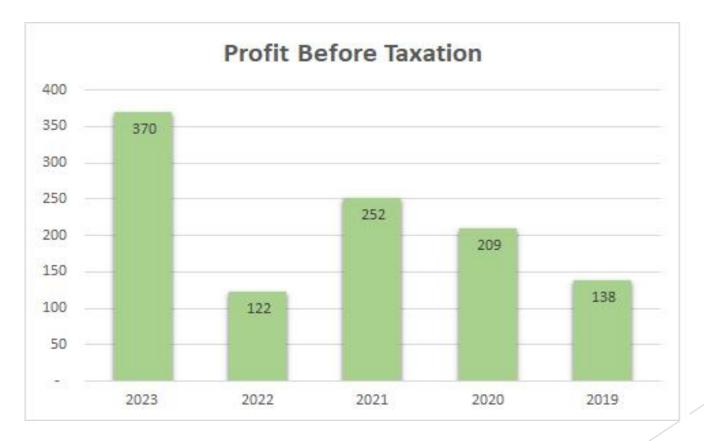
- During the year under review, Dollar constraints forced feed mills to turn their attention to locally available products. This allowed us to liquidate our long accumulated inventory - giving us a boost in our bottom line.
- As our gas supplies dwindle and our plant resides at the end of the gas pipeline, we've turned to furnace oil and KE to meet our energy needs. Solar power isn't feasible due to our continuous process, but cogeneration remains a viable solution.
- At present interest rates, financing of cogeneration project is completely out of the question, therefore, we are working towards two possible solutions:
 - ▶ Get Sui Gas to deliver as per the contracted agreement.
 - Build up our own resources to self finance the required investment for cogeneration



Net Sales



Profit Before Taxation





Dividend per Share





STATEMENT OF PROFIT OR LOSS

FOR THE YEAR ENDED 30 JUNE 2023

| | 2023 Rup | 2022 ees |
|---|-----------------|-----------------|
| Turnover | 2,534,015,830 | 1,919,657,376 |
| Cost of sales | (1,907,903,116) | (1,476,733,396) |
| Gross profit | 626,112,714 | 442,923,980 |
| Distribution costs | (139,848,257) | (201,058,381) |
| Administrative expenses | (121,462,067) | (124,707,711) |
| Other expenses | (38,936,411) | (21,975,435) |
| Other income | 51,371,137 | 34,478,903 |
| Finance costs | (17,775,642) | (16,350,710) |
| Gain on remeasurement of provision for GIDC | 10,586,097 | 8,540,769 |
| Profit before taxation | 370,047,571 | 121,851,415 |
| Taxation | (36,983,677) | (37,767,067) |
| Net Profit for the year | 333,063,894 | 84,084,348 |
| Earnings per share | 8.33 | 2.10 |

Questions & Answers

Thank You